intellisolns

Delivering the right training to the right people @ the right time.

Who we are

 is a CA-based small business enterprise (SBE) that specializes in consulting and project implementation services for IBM's MAXIMO Asset Management Suite. Intellisolns is a small business partner of IBM, Oracle, and Microsoft SQL, and is certified IBM/Tivoli MAXIMO Solution Architect and Advisor. We have completed and assisted dozens of successfully MAXIMO implementations and upgrades with our unique combination of functional and technical expertise and services methodologies, maximizing our clients' return on investments.

A 100% IBM MAXIMO focused consulting firm, IntelliSolns is trusted advisor to recommend technology solutions and asset management lifecycle management best practices for our customers. IntelliSolns combines strategic consulting and business intelligences in the form of Enterprise Asset Management assessments and reporting to help our customers optimize their return-on-investment (ROIs) in assets. We offer all functional and technical services relating to deployment and support of business automation solutions based upon MAXIMO® software.

Our CONSULTING SERVICES include:

Solution Advisory, Site and System Assessments, Implementation, Upgrades, System Architecture, Performance Testing and Tuning, Technical Best Practices, System Integration, Data Migration, Mobile Solutions, Workflow Development, Reports Development, Sustainment or Support Services, Training.

Selecting as your consultant will provide your business the maximum *"Return-On-Investments (ROIs)"* for the following reasons:

- MAXIMO is our only line of business – it's what we know and what we do best.
- We are constantly learning, and leveraging what we've learned – bringing our valuable and varied experience in *"lessons learned"* to our existing and new clients. And we know what and where to look for to avoid common pitfalls.
- We are "client and service centric" - we pride ourselves in providing innovative business solutions to satisfy our customers.
- We acknowledge that our clients' needs are unique and we adopt our methodology to ensure successful delivery of the services to our clients. We are flexible in the way we work with our clients, keeping our clients' best interest as our focus.
- We deliver implementation strategies and training programs exactly when and where our clients need them.

Contact Us

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Our New Services

INTELLISOLNS helps you build a training program specific to your business requirements. We offer clients both customized and pre-packaged training solutions, for MAXIMO versions 6.0 – 7.5, ranging from:

- Better and best industry practice workshops
- Business process training
- **Delta Training** – overviews of the new functionality in the new versions of MAXIMO
- Training your in-house system admins and app developers before, during, and after the project
- MAXIMO end-user Immersion training
- SME and "train-the-trainer" courses

Why Choose Us

You may ask "Why should I choose **INTELLISOLNS** as the trainer?" We believe what separates us apart is our trainers. Unlike others, our trainers are not just certified trainers, but actually IBM EAM certified deployment experts and solution advisors, who has successfully implemented and deployed multiple projects across the industries. And with our expertise in both functional and technical areas of MAXIMO, we believe we are the right company to come in, understand your business needs, then provide those trainings specific to your business efficiently and cost effectively. Having implemented and supported clients across a wide range of industries, including: government (local and federal), defense, cities, facilities, utilities, and transportation, we believe that well thought-out and implemented change management and training lowers the overall risk of the project, and increases the return on your investment.

Custom MAXIMO Training

Over the years and from various projects, **INTELLISOLNS** has seen the lack of proper initial and continuous user trainings that had negative effects on both the MAXIMO user acceptance as well as the MAXIMO support. We recognize that effective change management, detailed documentation, and well executed training programs are VITAL to the success of any software upgrade or implementation project. Proper business-centric MAXIMO training are not only essential, but in our mind, play an extremely critical role to the success of any MAXIMO implementation as well as MAXIMO go-lives and post-implementation usage. Proper training means proper understanding of the MAXIMO tools and intents, and therefore give both the daily MAXIMO users and upper management clearer view of the product which can lead to better decision making as well as better usage.

That is why, since 2014, we have added **Custom MAXIMO Training** as a new offering. We have always providing training but always as a part of an implementation, and never separately as a service.

INTELLISOLNS is excited to provide the following offerings to our clients:

- Process Change Management for MAXIMO implementation and upgrade projects
- Custom Training Program Development and Support
- Custom MAXIMO End User, Subject Matter Expert (SME), and Train-the-trainer Workshops & Training
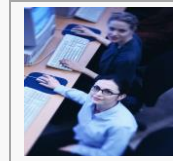- Delta Training
- Succession Planning

We have a User Test Plan (UTP) template that can be used for each client to assist in defining who needs what type of training. We focus on role based training so the end-users are only trained on what they do with MAXIMO rather than complete functionality of the application. We perform SME training, often referred to as "train-the-trainer", consisting of teaching the core team, help desk, and any internal client support on all functionality in MAXIMO for their deployment.

Some of Our Pre-Defined Training Plans

1. MAXIMO Overview and Introduction
    a. Start Center and Result Sets
    b. Basic Navigation and Updates
    c. Basic and Advanced Querying
    d. Ad hoc (BIRT) Reporting
2. MAXIMO Asset Management
    a. Asset and Location Hierarchy
    b. Moving and Rotating Assets
    c. Failure Codes
    d. Retiring Assets
3. MAXIMO Work Management
    a. Planning the Work
        i. Job Plans, Tasks, Resources, and Routes
        ii. Labor and Crafts, and Qualifications
    b. Scheduling the Work
        i. Preventive Maintenance
        ii. Job Plan Sequencing
        iii. Generating the Work Orders
    c. Executing the Work
    d. Tracking the Work
        i. Work Order Tracking
        ii. Labor, Material, Tool, and Service Reporting
4. MAXIMO Inventory Management
    a. Creating and Maintaining the Item Master
    b. Adding Items to Inventory (Storerooms)
    c. Querying and Issuing
    d. Issues and Transfers
    e. Cycle Counting
    f. Inventory Replenishment
    g. Rotating vs. Nonrotating Items
5. MAXIMO Procurement Management
    a. Creating Companies (vendors) and Company Masters
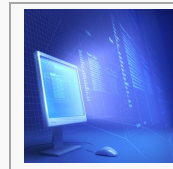   b. Creating Request for Quotation, Purchase Requisition, and Purchase Order
    c. Receiving and Invoicing
6. MAXIMO Administration
    a. Implementing Security with People, Users, and Security Groups
    b. Report Administration
    c. Organization and Site Options

Custom MAXIMO End-User Immersion Training

Building training program(s) specific to the Client's business needs.

Custom SME and Train-the-Trainer Workshops

Training your in-house subject-matter-experts (system and application administrators, and trainers) before, during, and after the project

Custom Delta Training and Succession Planning

Overview of new functionalities in the new versions of MAXIMO specific to the Client's business needs, now and in the future.

Training, Services, Duration, and Pricing

Onsite Training

Predefined Course and Title	Pre-requisite (Recommended)	Duration (Days) *	Pricing (Per Attendee) **
MAXIMO Overview and Introduction		1	$ 1000.00
MAXIMO Asset Management	MAXIMO Overview and Introduction	2	$ 1500.00
MAXIMO Work Management	MAXIMO Overview and Introduction	2	$ 1500.00
MAXIMO Inventory Management	MAXIMO Asset Management and/or MAXIMO Work Management	2	$ 1500.00
MAXIMO Procurement Management	MAXIMO Work Management and/or MAXIMO Inventory Management	2	$ 1500.00
MAXIMO Administration	MAXIMO Overview and Introduction, and at least one of the following: MAXIMO Work Management, MAXIMO Asset Management, MAXIMO Inventory Management, MAXIMO Procurement Management	1	$ 1250.00

Other Onsite Services

Onsite Services	Deliverable	Duration (Days) *	Pricing
Onsite System Assessment	System Assessment, with Recommendations	3	Call for Pricing
Custom MAXIMO End-User Immersion Training Program (Choosing multiple modules)	End-User Immersion Training Plan and Course Document(s)	TBD	Call for Pricing
Custom SME and Train-the-Trainer Workshops	Onsite workshops	TBD	Call for Pricing
Custom Delta Training and Succession Planning	Delta Training Document, Succession Plan Document	TBD	Call for Pricing

Terms and Conditions

1. * Duration (Days) - is assumed with to be a normal 8 hours/workday.
2. ** Pricing (Per Attendee) - is ALL-INCLUSIVE (1 training instructor, training document(s), travel expenses) – with a MINIMUM of 3 attendees, and a MINIMUM of 2 training cources. Pricing is negotiable for those clients who are unable to meet the minimum requirements.
3. *** The client shall receive an initial invoice (via email) 4 weeks prior for the purposed training schedule. 25% of the invoice shall be paid (via PayPal) 14 days prior to confirm the exact training dates. And with the rest of the invoice due on the last date of the training.

Other Consideration(s)

1. For the best intuitive and interactive learning experience, the normal onsite training class size ratio is recommended to be (max) 8 attendees/per instructor. For those clients wishing to train massive amount of their workforce, please also consider our other onsite services (end-user immersion training program or train-the-trainer workshops).

Payment(s) Accepted: